



New Treatment Options for Chronic Sinusitis

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Disclosures

- I have no financial relationship with any of the companies or products discussed in this presentation.

Sinusitis: Definition

- Chronic Sinusitis
 - Symptoms for more than 12 weeks
 - Nasal congestion
 - Post nasal drip
 - Facial pressure/fullness/headache
 - Decreased sense of smell
 - Evidence of inflammation on exam or imaging
- Recurrent Acute Sinusitis
 - More than four acute sinus infections per year – feel fine in between episodes

Sinusitis: Overview

Statistics

- 37 million afflicted in the US alone
- \$8.6 billion in healthcare costs
- Over 58 million days of restricted activity/year
- Accounts for 1 in 5 antibiotic Rx
- 525,000 sinus surgeries per year in the US

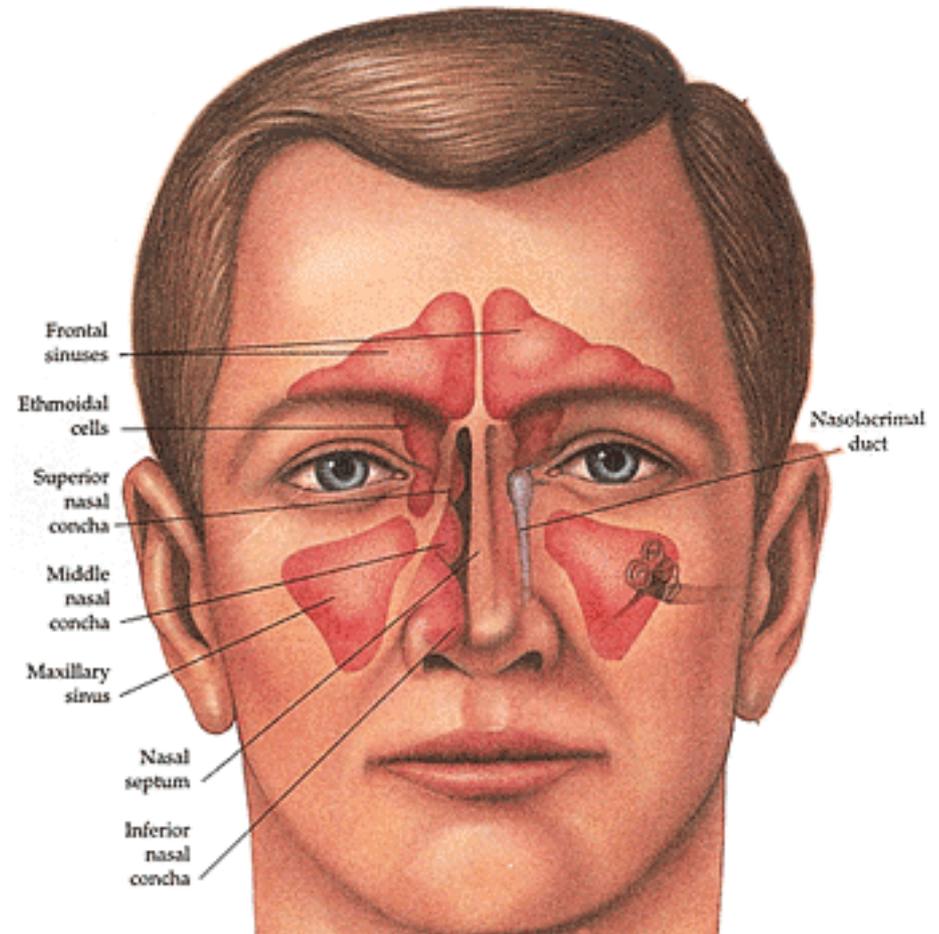
Common Symptoms

- Purulent drainage
- Facial pressure and fullness
- Nasal congestion
- Fatigue
- Facial or dental pain
- Headache

- Anatomy
- Historical Context
- Progression of Surgical Techniques

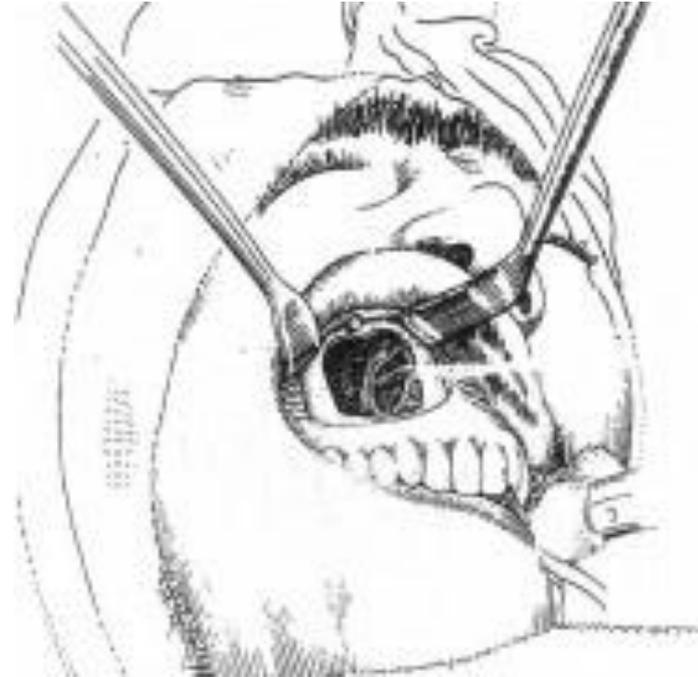
Anatomy

- 8 paired sinuses
- Development continues into adulthood
- Significant variability
- Drainage pathways
 - Anterior
 - Posterior



History

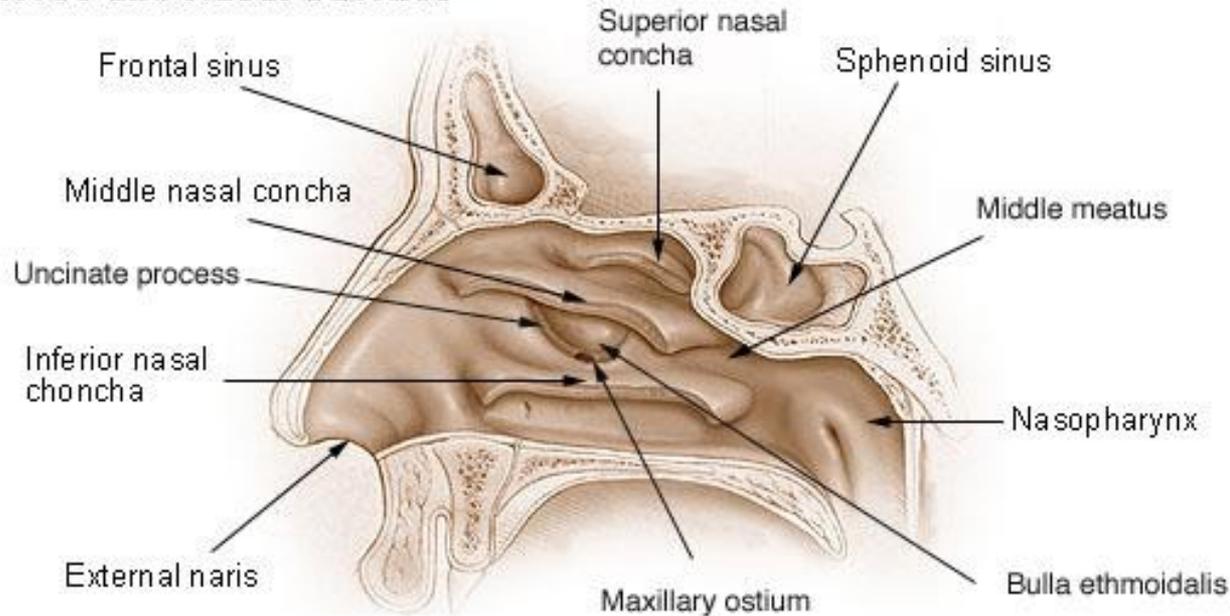
- Early sinus surgery was done through external approaches
 - Incisions in the skin or under the lip
- Today this is reserved for more complicated cases
 - Trauma
 - Tumors
 - Severe infections



History

- Technical advances – flexible/rigid endoscopes – 1950s/60s
- Dr. Kennedy describes “FESS” – 1985

Nose and Nasal Cavities



Functional Endoscopic Sinus Surgery

- Less invasive than external approaches
- Goal is to create controlled openings into the sinuses
- Incorporate natural drainage pathways
- Remove inflammatory tissue
- Preserve normal landmarks, mucosa, and functional structures (turbinates) as much as possible

Functional Endoscopic Sinus Surgery

- Technological advances
 - High definition cameras
 - Refinement of surgical tools
- Image guided surgery
 - Mapping a CT scan to instruments used during surgery
- Dramatic changes over the past 10 – 15 years
- **But** – still a surgery in the operating room with general anesthesia and extended recovery



Sinus Balloon Dilation

- Part of the overall evolution in medicine toward less-invasive approaches
- FDA approval 2005
- Tool has expanded our ability to treat sinus disease safely, effectively, less invasively
- Able to care for patients in the office setting, using local anesthesia
- Lower risks, less pain, faster recovery

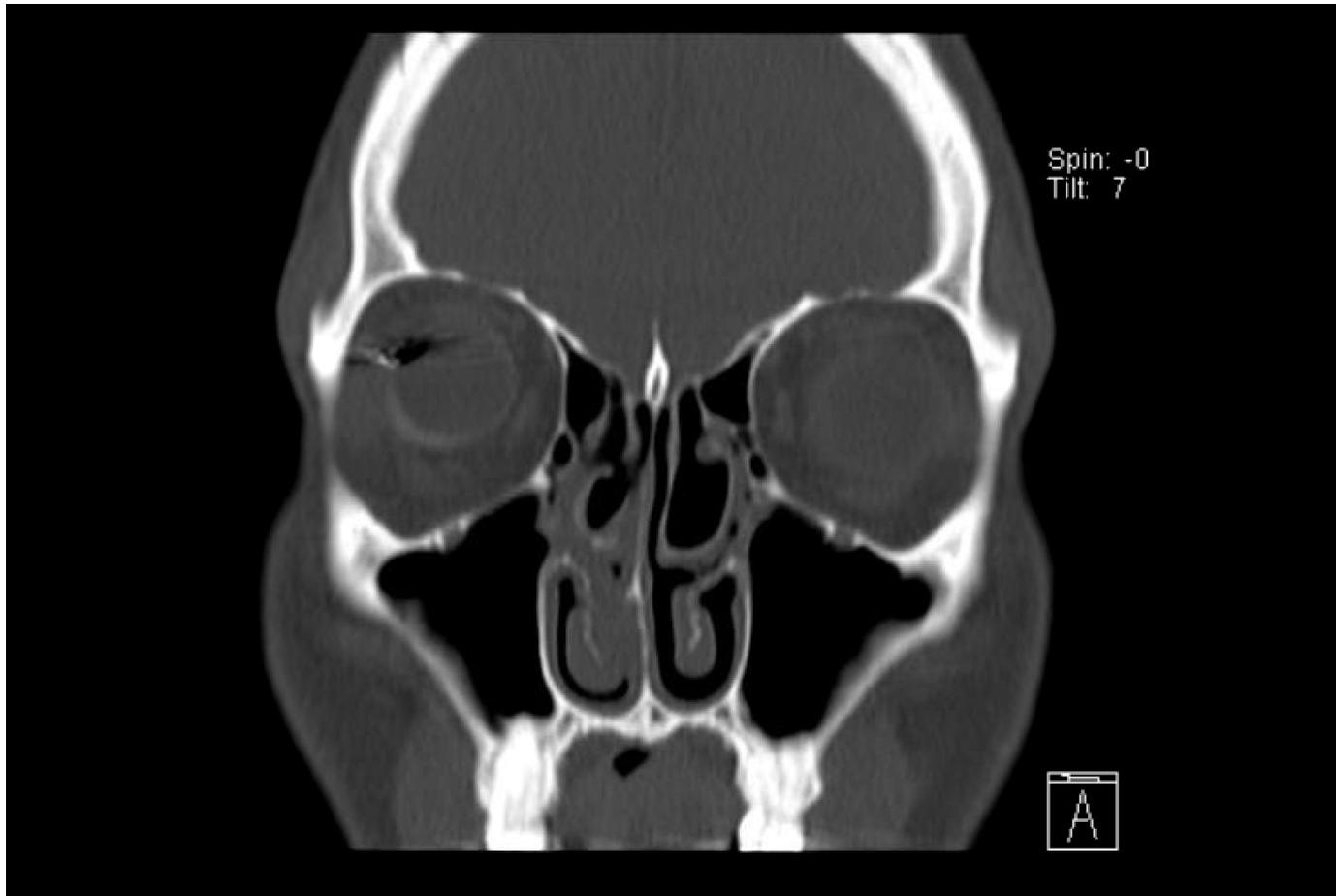
Case Presentation

- 55 year old male with 6 months of nasal congestion, post nasal drip, sinus pressure
- His symptoms worsen several times per year
- Sometimes diagnosed with an acute infection and given antibiotics
- Has tried nasal steroids (flonase, nasonex), antihistamines (claritin, allegra, zyrtec) without relief
- Referred to ENT by his primary care physician

Case Presentation

- Exam in ENT office shows severe nasal congestion but otherwise not remarkable
- Optimize medical management
 - Nasal steroid sprays
 - Nasal saline
 - Longer course of antibiotics, possibly oral steroids
 - Consider allergy testing
- CT scan of the sinuses obtained after “maximal medical therapy”

Case Presentation



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Case Presentation

- What are the options for this patient?

Case Presentation

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- Continued medical management?

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- Sinus surgery in the operating room?

Case Presentation

- What are the options for this patient?
- Continued medical management?
- Sinus surgery in the operating room?
- Office-based intervention?

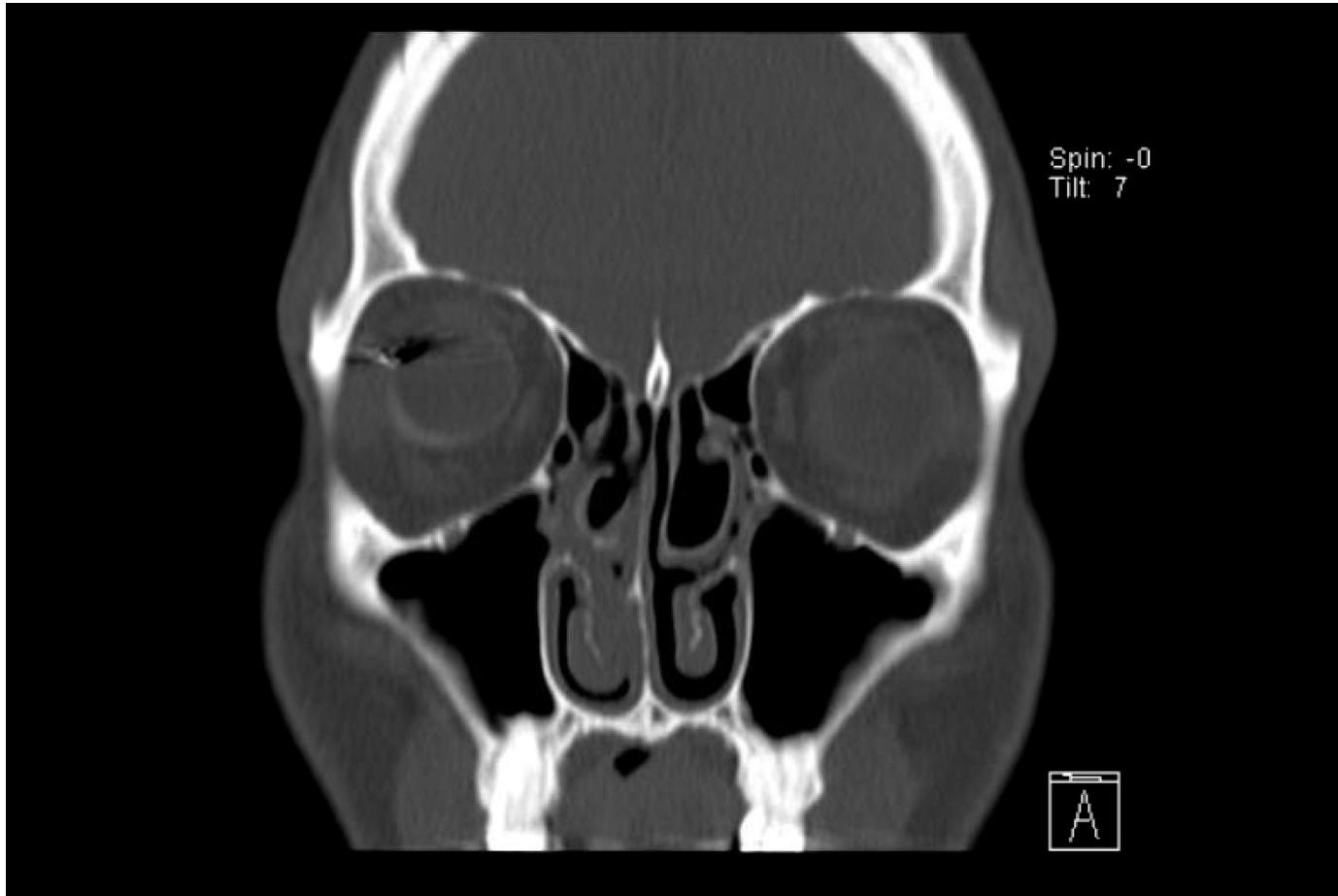
Evidence

- Comparing outcomes, cost, safety of balloon dilation vs. traditional sinus surgery (FESS)

Balloon Sinus Dilation Data - Summary

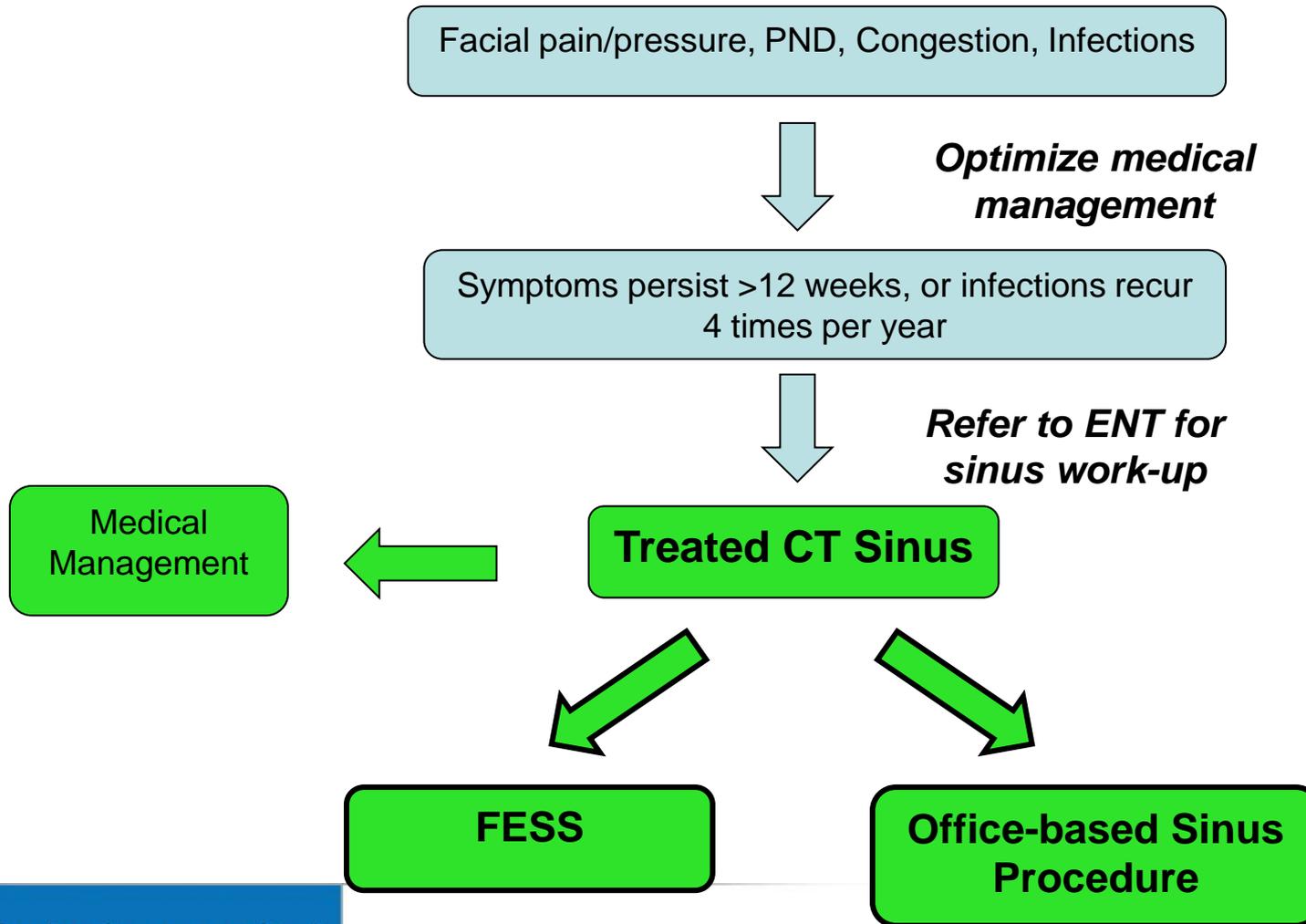
- High patient satisfaction, well tolerated in office setting
- Significant reduction in symptoms (similar to FESS)
- Low revision surgery rates (~ 5%)
- Faster return to normal activities (24-48 hours)
- Decreased costs to health care system
- Consistently good results across numerous clinical studies

What would you do?



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Chronic Sinusitis Treatment Flow



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Sinusitis: Treatment options



Medical Therapy

Medicines commonly used to treat bacterial infection and allergies and provide symptomatic relief to the patient.

Limitations:

- Does not address underlying anatomy
- Side effects



Office Sinus Dilation

Ideal for patients who fail medical therapy but do not need, want, or are unable to have sinus surgery.

Limitations:

- May not be able to treat some complex sinus disease



Sinus Surgery

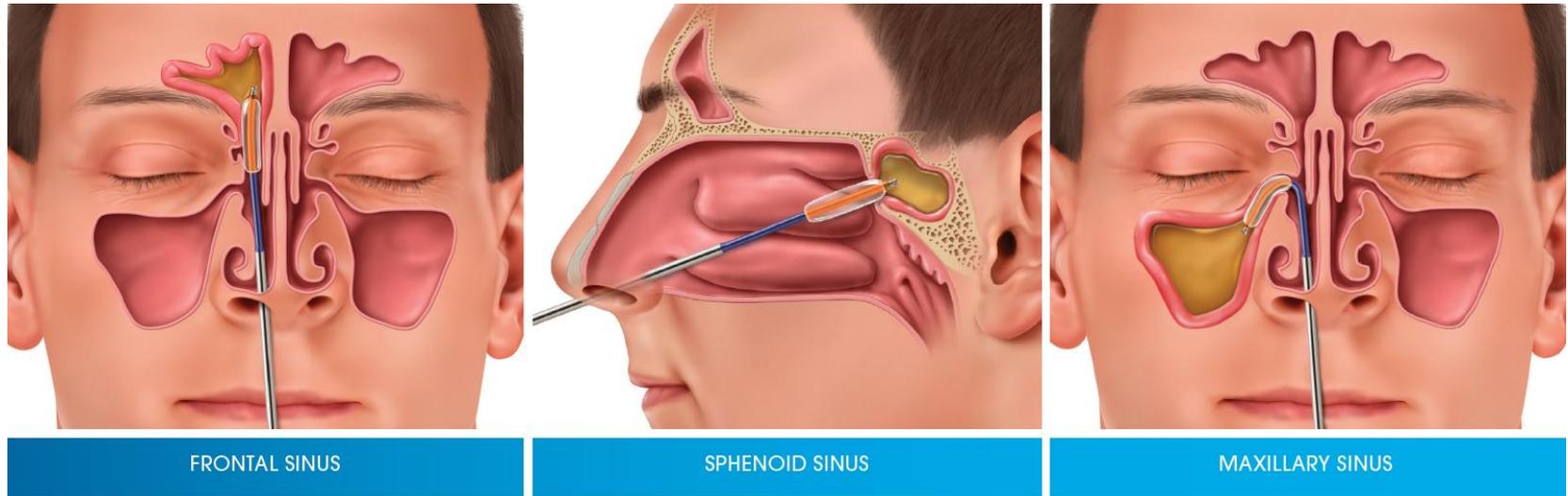
For patients who fail medical management and suffer from complex sinus disease. More invasive than balloon dilation.

Limitations:

- Requires general anesthesia
- Longer recovery

How does it work?

Treat frontal (forehead), maxillary (cheek), sphenoid and front part of the ethmoid sinuses by dilating/opening natural drainage pathways



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Courtesy of Entellus Medical

Procedure overview

- Office procedure – 60 minutes
- Pain medication, anti-anxiety medication, topical/local anesthesia
- Balloon gently inserted into natural drainage pathways of affected sinuses
- Expanded to dilate and remodel drainage pathways of the sinuses
- Can also remove polyps, shrink turbinates, other procedures as needed
- Image guidance in the office

Multiple products on market

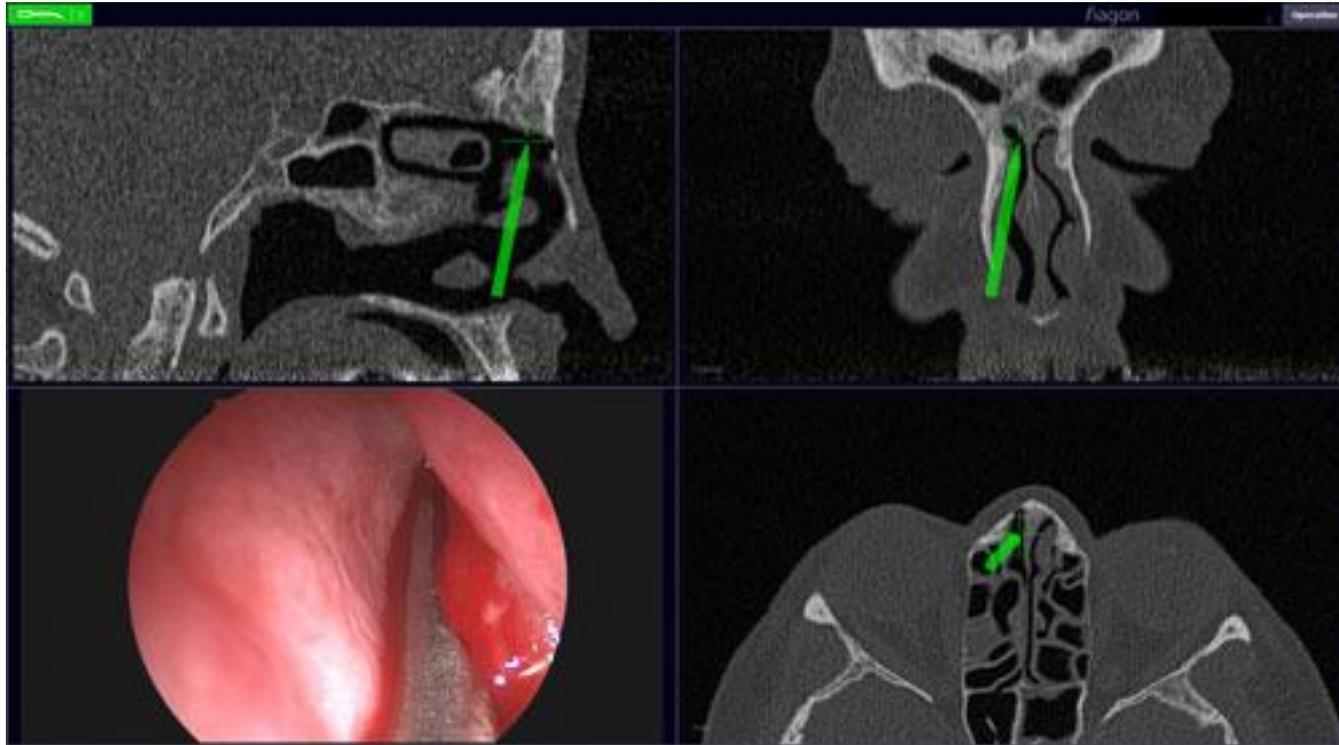


XprESS LoProfile Multi-Sinus Dilation Tool with PathAssist LED Light Fiber

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Multiple products on market



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Multiple products on market



Entellus shaver

Multiple products on market



Entellus Cyclone

Multiple products on market



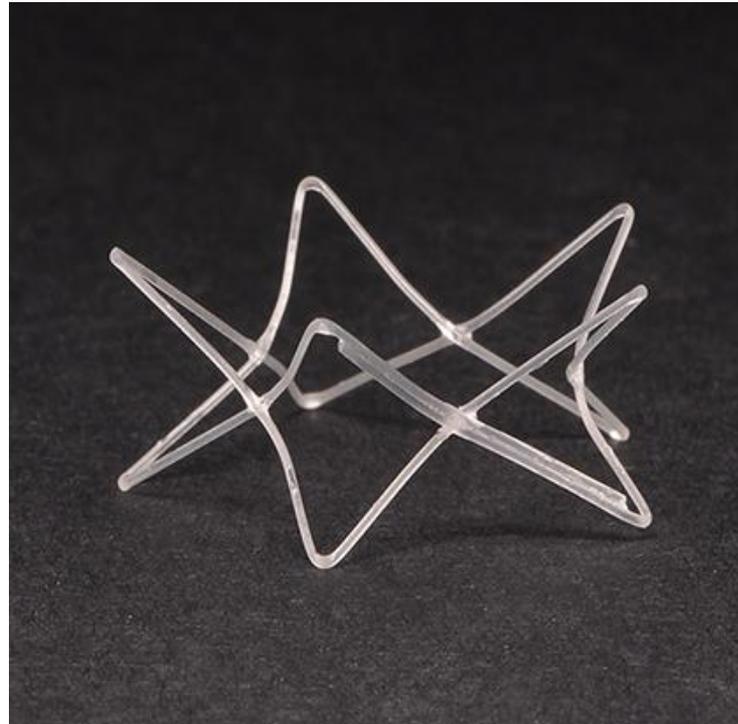
Acclarent Relieva Scout Multi-Sinus

Multiple products on market



Medtronic NuVent compatible with
Fusion image guidance

Multiple products on market



Propel Contour

Office sinus dilation

- [Syracuse Channel 9 News Story](#)

Conclusions

- Balloon sinus dilation is a tool that enables a less invasive, office-based intervention for chronic sinusitis
- Has been shown to be safe and effective
- Part of the progression in medicine toward minimally invasive surgery and office-based procedures
- Decreased costs to the health care system

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QUESTIONS?

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