New Treatment Options for Chronic Sinusitis

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Disclosures

• I have no financial relationship with any of the companies or products discussed in this presentation.
Sinusitis: Definition

• **Chronic Sinusitis**
  – Symptoms for more than 12 weeks
    • Nasal congestion
    • Post nasal drip
    • Facial pressure/fullness/headache
    • Decreased sense of smell
  – Evidence of inflammation on exam or imaging

• **Recurrent Acute Sinusitis**
  – More than four acute sinus infections per year – feel fine in between episodes
Sinusitis: Overview

Statistics
• 37 million afflicted in the US alone
• $8.6 billion in healthcare costs
• Over 58 million days of restricted activity/year
• Accounts for 1 in 5 antibiotic Rx
• 525,000 sinus surgeries per year in the US

Common Symptoms
• Purulent drainage
• Facial pressure and fullness
• Nasal congestion
• Fatigue
• Facial or dental pain
• Headache
- Anatomy

- Historical Context

- Progression of Surgical Techniques
Anatomy

- 8 paired sinuses
- Development continues into adulthood
- Significant variability
- Drainage pathways
  - Anterior
  - Posterior

http://care.american-rhinologic.org/sinus_anatomy
History

• Early sinus surgery was done through external approaches
  – Incisions in the skin or under the lip

• Today this is reserved for more complicated cases
  – Trauma
  – Tumors
  – Severe infections

http://www.otorrinomarbella.com
History

- Technical advances – flexible/rigid endoscopes – 1950s/60s
- Dr. Kennedy describes “FESS” – 1985

http://www.training.seer.cancer.gov
Functional Endoscopic Sinus Surgery

- Less invasive than external approaches
- Goal is to create controlled openings into the sinuses
- Incorporate natural drainage pathways
- Remove inflammatory tissue
- Preserve normal landmarks, mucosa, and functional structures (turbinates) as much as possible
Functional Endoscopic Sinus Surgery

• Technological advances
  – High definition cameras
  – Refinement of surgical tools

• Image guided surgery
  – Mapping a CT scan to instruments used during surgery

• Dramatic changes over the past 10 – 15 years

• **But** – still a surgery in the operating room with general anesthesia and extended recovery

http://www.medtronic.com
Sinus Balloon Dilation

• Part of the overall evolution in medicine toward less-invasive approaches

• FDA approval 2005

• Tool has expanded our ability to treat sinus disease safely, effectively, less invasively

• Able to care for patients in the office setting, using local anesthesia

• Lower risks, less pain, faster recovery
Case Presentation

- 55 year old male with 6 months of nasal congestion, post nasal drip, sinus pressure
- His symptoms worsen several times per year
- Sometimes diagnosed with an acute infection and given antibiotics
- Has tried nasal steroids (flonase, nasonex), antihistamines (claritin, allegra, zyrtec) without relief
- Referred to ENT by his primary care physician
Case Presentation

- Exam in ENT office shows severe nasal congestion but otherwise not remarkable
- Optimize medical management
  - Nasal steroid sprays
  - Nasal saline
  - Longer course of antibiotics, possibly oral steroids
  - Consider allergy testing
- CT scan of the sinuses obtained after “maximal medical therapy”
Case Presentation
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• What are the options for this patient?
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• Continued medical management?
Case Presentation

• What are the options for this patient?
  - Continued medical management?
  - Sinus surgery in the operating room?
Case Presentation

• What are the options for this patient?

• Continued medical management?

• Sinus surgery in the operating room?

• Office-based intervention?
Evidence

• Comparing outcomes, cost, safety of balloon dilation vs. traditional sinus surgery (FESS)
Balloon Sinus Dilation Data - Summary

• High patient satisfaction, well tolerated in office setting

• Significant reduction in symptoms (similar to FESS)

• Low revision surgery rates (~ 5%)

• Faster return to normal activities (24-48 hours)

• Decreased costs to health care system

• Consistently good results across numerous clinical studies

Data courtesy of Entellus Medical
What would you do?
Chronic Sinusitis Treatment Flow

Facial pain/pressure, PND, Congestion, Infections

Optimize medical management

Symptoms persist >12 weeks, or infections recur 4 times per year

Refer to ENT for sinus work-up

Medical Management

Treated CT Sinus

FESS

Office-based Sinus Procedure
Sinusitis: Treatment options

Medical Therapy
Medicines commonly used to treat bacterial infection and allergies and provide symptomatic relief to the patient.

Limitations:
- Does not address underlying anatomy
- Side effects

Office Sinus Dilation
Ideal for patients who fail medical therapy but do not need, want, or are unable to have sinus surgery.

Limitations:
- May not be able to treat some complex sinus disease

Sinus Surgery
For patients who fail medical management and suffer from complex sinus disease. More invasive than balloon dilation.

Limitations:
- Requires general anesthesia
- Longer recovery

Courtesy of Entellus Medical
How does it work?

Treat frontal (forehead), maxillary (cheek), sphenoid and front part of the ethmoid sinuses by dilating/opening natural drainage pathways.
Procedure overview

• Office procedure – 60 minutes
• Pain medication, anti-anxiety medication, topical/local anesthesia
• Balloon gently inserted into natural drainage pathways of affected sinuses
• Expanded to dilate and remodel drainage pathways of the sinuses
• Can also remove polyps, shrink turbinates, other procedures as needed
• Image guidance in the office
Multiple products on market

XprESS LoProfile Multi-Sinus Dilation Tool with PathAssist LED Light Fiber

Knowing changes everything.

Courtesy of Entellus Medical
Multiple products on market
Multiple products on market

Entellus shaver
Multiple products on market

Entellus Cyclone
Multiple products on market

Acclarent Relieva Scout Multi-Sinus

Courtesy of Acclarent.com
Multiple products on market

Medtronic NuVent compatible with Fusion image guidance

Courtesy of Medtronic ENT
Multiple products on market

Propel Contour

Courtesy of Intersect ENT
Office sinus dilation

- Syracuse Channel 9 News Story
Conclusions

• Balloon sinus dilation is a tool that enables a less invasive, office-based intervention for chronic sinusitis

• Has been shown to be safe and effective

• Part of the progression in medicine toward minimally invasive surgery and office-based procedures

• Decreased costs to the health care system


Thomson Reuters Outpatient Procedure Database.
QUESTIONS?