A REGIONAL PUBLIC TRUST CREATING JOBS AND VITALITY IN THE REGION

SUNY Upstate Medical University is the largest employer in the Central New York region. More than 9,900 people work on an Upstate campus location.

- Upstate Medical University traces its roots to 1834 and is the only academic medical center in Central New York State. Upstate offers more than 30 degree and certificate programs through its four colleges. The majority of its alumni stay in New York State to contribute to the health care workforce. Upstate has been part of the State University of New York since 1950.
- Upstate University Hospital is the region’s only Level I trauma center; the New York State Designated Center for five other services; and provides many other one-of-a-kind services. Its two hospital campuses had 28,861 inpatient cases and 760,652 outpatient cases in 2013. Upstate offers the region’s only children’s hospital and the soon-to-open Upstate Cancer Center.
- Upstate Medical University generates strong economic flow into the Central New York economy, including tax revenue for government, payroll, and purchases of goods and services.
- Upstate has quietly and effectively built a body of talented and productive researchers where every piece of research is aimed at improving human health.

QUICK FACTS

SOURCES OF FUNDS 2013-2014

<table>
<thead>
<tr>
<th>Source of Funds</th>
<th>Total of All Sources</th>
<th>Total of Hospital Sources</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Sources of Funds</td>
<td>1.3 Billion</td>
<td></td>
</tr>
<tr>
<td>Total Direct &amp; Indirect State Support</td>
<td>7.6%</td>
<td>2.3%</td>
</tr>
<tr>
<td>Total Direct State Support</td>
<td>4.8%</td>
<td></td>
</tr>
<tr>
<td>Hospital State Support</td>
<td>2.3%</td>
<td></td>
</tr>
</tbody>
</table>

STATE SUPPORT

90% OF OUR STUDENTS FROM NYS

UPSTATE MEDICAL UNIVERSITY JOBS

Upstate has consistently added jobs to the Central New York economy. The combination of 24/7 University Hospital’s downtown and community campuses and a growing research and teaching enterprise has increased the workforce while moderately reducing the need for state support.

State employees | 6,679
Research employees | 1,039
Contract employees* | 1,614
Total Jobs | 9,332

*Includes: Food Service - 209, MedBest - 378, Parking - 16, Public Safety - 22, Temporary Staff - 24, Traveling Nursing Staff - 144, Contractors - 191, Construction Manager and Contractors - 478

SIMPLY PUT, UPSTATE EPITOMIZES “EDS AND MEDS”

A recent Brookings Institute study of the Upstate New York region confirmed that the best possible way to stimulate the Upstate economy is through support of education and medical institutions. Upstate Medical University is both, and as the only academic health science center in the region, it is a leader in job retention and creation.

Major Employers in Central New York:

<table>
<thead>
<tr>
<th>Employer</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upstate Medical University</td>
<td>9,332</td>
</tr>
<tr>
<td>Syracuse University</td>
<td>4,655</td>
</tr>
<tr>
<td>St. Joseph's Hospital</td>
<td>3,980</td>
</tr>
<tr>
<td>Roman Catholic Diocese of Syracuse</td>
<td>2,875</td>
</tr>
<tr>
<td>Wegmans</td>
<td>2,666</td>
</tr>
<tr>
<td>Crouse Hospital</td>
<td>2,765</td>
</tr>
<tr>
<td>Lourdes</td>
<td>2,476</td>
</tr>
<tr>
<td>National Grid</td>
<td>2,600</td>
</tr>
<tr>
<td>Time Warner Cable</td>
<td>1,860</td>
</tr>
<tr>
<td>Lockheed Martin</td>
<td>1,460</td>
</tr>
</tbody>
</table>

MOVING AND SHAKING CENTRAL NEW YORK

SUNY Upstate is an ECONOMIC ENGINE for Central New York—driving jobs, new business and investments in the future. Its $3.4 MILLION RESEARCH ENTERPRISE is a catalyst for Central New York’s biotechnology corridor.

LARGEST EMPLOYER IN CENTRAL NEW YORK:

9,000 EMPLOYEES from 30 COUNTIES; employing residents from nearly HALF OF NEW YORK STATE.

Generating more than $3 BILLION annual economic impact.

Moving and shaking Central New York with expansion projects that have spurred more than $500 million dollars in new construction and new jobs during the last five years.
As part of an academic medical center, Upstate is the only hospital in Central NY stretching from Pennsylvania to Canada, that offers many vital services, like cancer treatment for kids and the widest array of clinical trials.

**WE COVER 1.8 MILLION PEOPLE. 17 COUNTIES. 30,000 SQUARE MILES. ONE-THIRD OF NYS.**

**UPSTATE**

The only children’s hospital for **700,000 FAMILIES IN 17 COUNTIES.**

At the Poison Control Center, one of two in the State, Upstate is here to answer the phone for **7.5 MILLION PEOPLE IN 54 COUNTIES.** 90% of calls are handled without further need of medical care, saving millions of dollars each year.

The only **LEVEL 1 TRAUMA CENTER** one-third of the state can turn to. That’s 1.8 million New Yorkers.

The only **BURN CENTER** providing treatment and recovery for 5.4 million people in a 34 counties.
An incubator for New York’s health care workforce, Upstate has educated and trained more than **4,000 DOCTORS** currently practicing throughout the state.

Our alumni doctors, nurses, therapists, scientists, laboratory techs, physician assistants and other health care professionals serve the entire state.

Giving the brightest and best New York students the chance to stay close to home for their education and future careers — nearly **90%** of our students are from the Empire State.

Upstate is the second-oldest medical school in New York State. We have a 180-year tradition of educating New Yorkers to take care of New York.
SUNY Upstate is an **ECONOMIC ENGINE** for Central New York—driving jobs, new business and investments in the future. Its **$34 MILLION RESEARCH ENTERPRISE** is a catalyst for Central New York’s biotechnology corridor.

**LARGEST EMPLOYER IN CENTRAL NEW YORK;**

- 9,000 EMPLOYEES from **30 COUNTIES**;
- generating more than **$3 BILLION** annual economic impact.
- 50%
- employing residents from nearly **HALF OF NEW YORK STATE.**

Moving and shaking Central New York with expansion projects that have spurred more than **$500 million dollars** in new construction and new jobs during the last five years.